

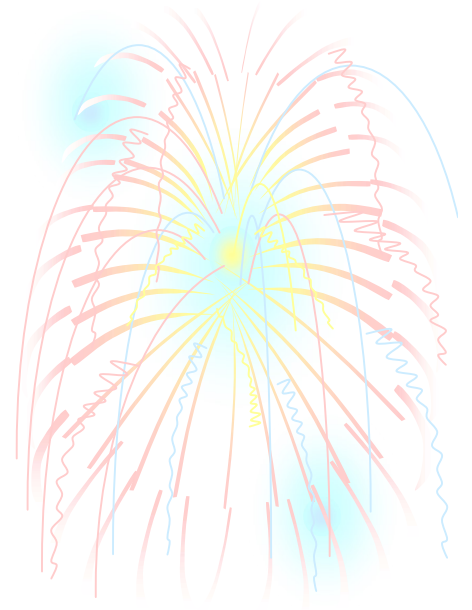


Mentor Protege

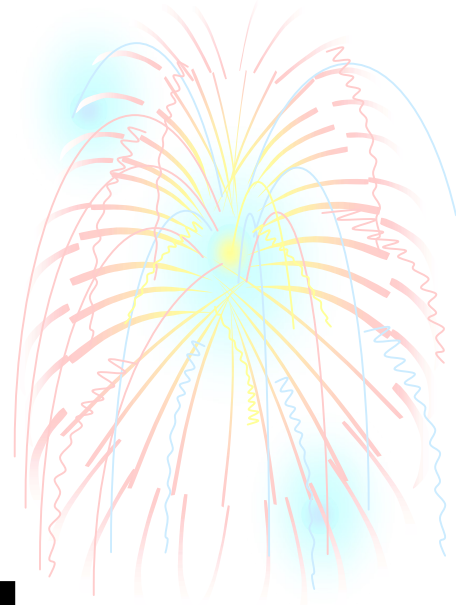
**Mentoring for
Massive
Opportunities**

CONTENT

- **Mission**
- **Measures**
- **Means**
- **Meetings**
- **Mentors**
- **Mentees**
- **Mechanics**
- **Methodology**



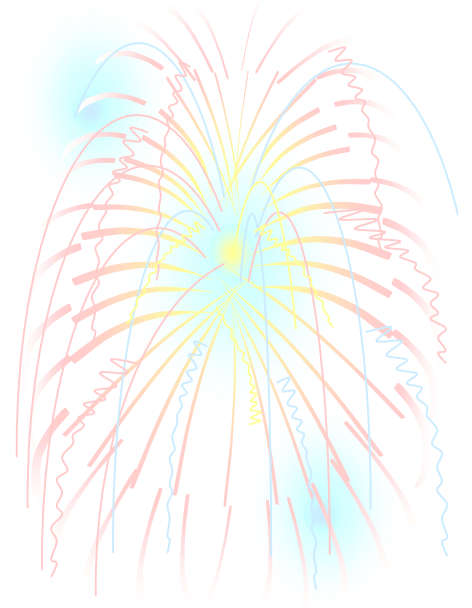
MISSION



- **Link Majority and Minority Consultants and Contractors to achieve parity in the Federal Contracting space.**
- **NMCA / NAMCE partnership will produce real results**

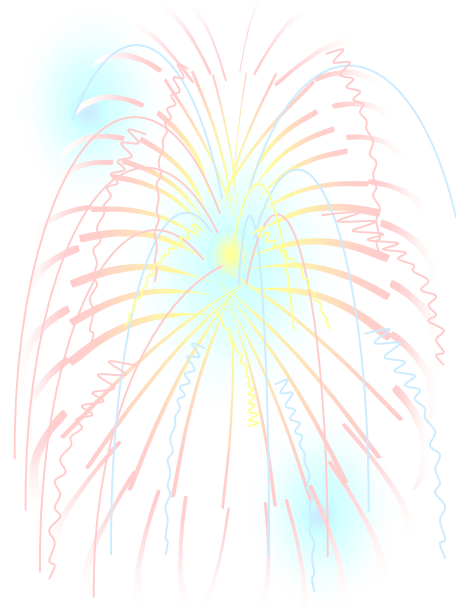
MEASURES

- **Capacity**
- **Sales**
- **Capture**
- **Bonding**
- **Line of Credit**



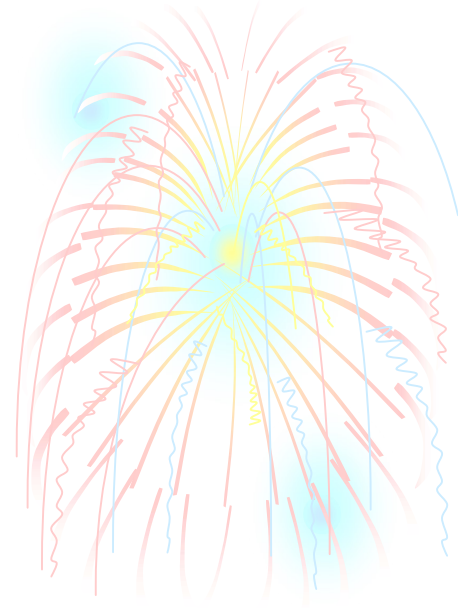
MEANS

- **U.S. DOT**
- **U.S. DOE**
- **U.S. DOD**
- **U.S. DHS**
- **FEMA/SBA**
- **U.S. DHHS**
- **U.S. HUD**
- **U.S. DOC**
- **FCC**

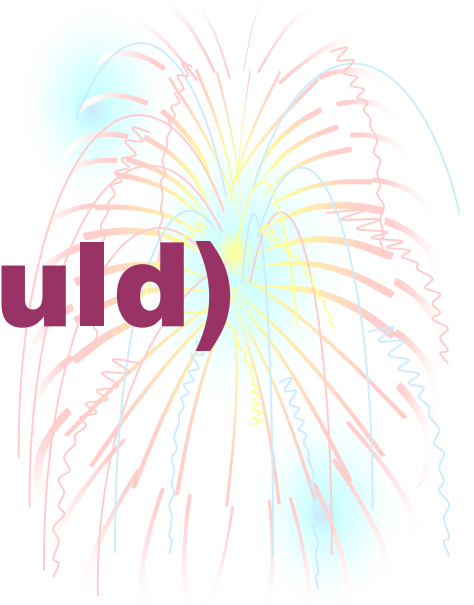


MEETINGS

- **Introduction**
- **Debrief**
- **Contract**
- **MP Conference**

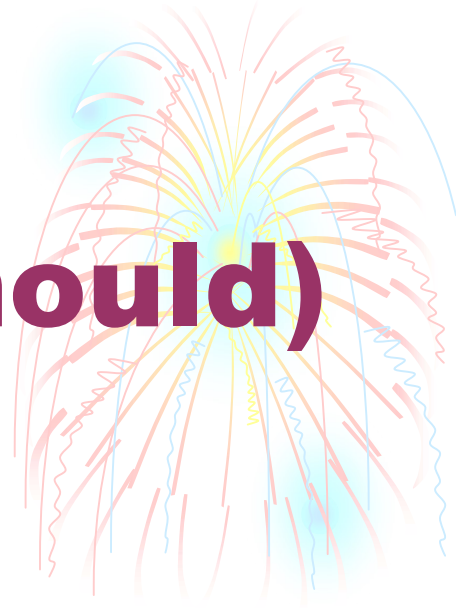


MENTORS (could)



- **SBLO**
- **COTR**
- **PM**
- **SDM (Diversity)**
- **Procurement**

MENTEES (should)



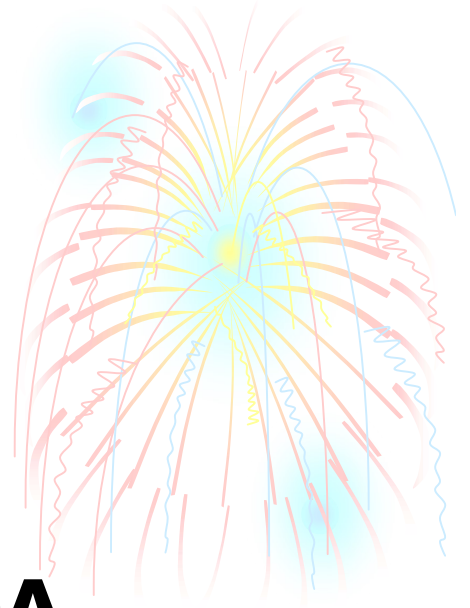
- **Certification**
- **Schedule**
- **SAMS**
- **SubNet**
- **PAYDEX**
- **PPE performance**
- **PNW statement**

MECHANICS (DOT)



- **1.0 INTRODUCTION**
- **1.1 PROTÉGÉ SMALL BUSINESS STATUS**
- **1.2 PROTÉGÉ NAICS CODES**
- **1.3 LAWSUITS AND/OR DEBARMENT OR SUSPENSION ACTIONS**
- **2.0 PURPOSE**
- **3.0 OVERALL OBJECTIVE(S)**
- **4.0 ASSESSMENT OF PROTÉGÉ STRENGTHS AND WEAKNESSES**
- **5.0 MENTOR COMMITMENT**
- **6.0 PROTÉGÉ COMMITMENTS**
- **7.0 DURATION OF AGREEMENT**
- **8.0 PROGRESS REPORTS**
- **9.0 PRIMARY POINTS OF CONTACT**
- **10.0 IMPLEMENTATION-TERMS AND CONDITIONS**
- **11.0 TERMINATION PROCEDURES**
- **12.0 EXPIRATION OF AGREEMENT**
- **13.0 SIGNATURES**

MATRIX



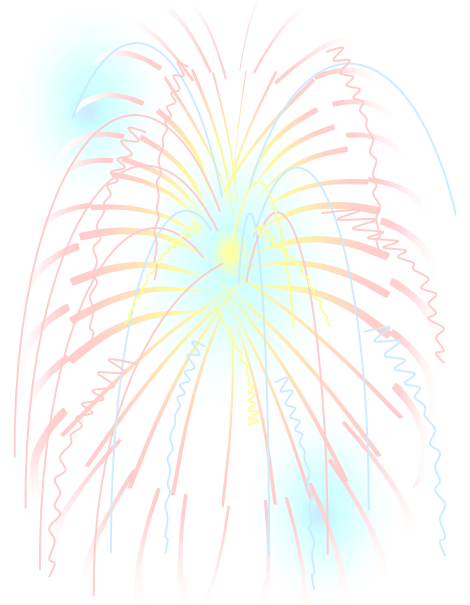
- **AGC**
- **ABC**
- **NAGC**
- **PSC**
- **ARTBA**
- **NUCA**
- **NECA**
- **N8aA**
- **NHZCC**
- **NVBDC**
- **IMPA/SBLO**

METHODOLOGY



- **EXECUTIVE ORDER 13985**
- On his first day in office, President Biden signed Executive Order 13985 to build on the federal government's effort at stemming institutional injustice against underserved communities.
- On June 1, 2021, in conjunction with the commemoration of the Black Wall Street massacre, the White House announced new actions to build Black Wealth and narrow the Racial Wealth Gap. The Biden-Harris Administration launched the all-of-government effort to expand contracting opportunities for underserved small businesses across the country. At its center is a new goal: increasing the share of contracts going to small disadvantaged businesses by 50 percent by 2026—translating to an additional \$100 billion to SDBs over the 5-year period. To achieve this goal, agencies will assess every available tool to lower barriers to entry and increase opportunities for small businesses and traditionally-underserved entrepreneurs to compete for federal contracts. The impact could be historic: all told, attainment of the new goal will represent the biggest increase in SDB contracting since data was first collected more than 30 years ago.
- In response to this historic initiative, the NMCA/NAMCE, in partnership has identified SDB's across the country who are ready to perform federal contracting and respond to AEC opportunities funded in the Infrastructure, Investment and Jobs Act (IIJA).

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